STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

MONTHLY FINANCIAL REPORTING FORM

Submitted on 12/1/2003 7:00:02 PM

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1.	FOR THE MONTH ENDING:	October 31, 2003
2.	Name:	UNIVERSAL CARE
3.	File Number:(Enter last three digits) 933-0	209
4.	Date Incorporated or Organized:	April 18, 1983
5.	Date Licensed as a HCSP:	October 15, 1985
6.	Date Federally Qualified as a HCSP:	
7.	Date Commenced Operation:	November 1, 1985
8.	Mailing Address:	1600 EAST HILL STREET, SIGNAL HILL, CA 90806
9.	Address of Main Administrative Office:	1600 EAST HILL STREET, SIGNAL HILL, CA 90806
10.	Telephone Number:	(562) 424-6200
	HCSP's ID Number:	33-0012358
12.	Principal Location of Books and Records:	1600 EAST HILL STREET, SIGNAL HILL, CA 90806
	Plan Contact Person and Phone Number:	KENNETH L. WATKINS (562) 981-4059
14.	Financial Reporting Contact Person and Phone Number:	KENNETH L. WATKINS (562) 981-4059
	President:*	HOWARD E. DAVIS
16.	Secretary:*	JEFFERY V. DAVIS
	Chief Financial Officer:*	KENNETH L. WATKINS
18.	Other Officers:*	JAY B. DAVIS, EXECUTIVE VICE PRESIDENT
19.		
20.		
21.		
	Directors:*	LAURA DAVIS, MARC DAVIS, ERIC SPENCER,
23.		JOHN ADAMS, STEPHEN BASS, MARIA FLATT-PEREZ,
24.		LORRIE HOLT, LOUIS MACDONALD, CHRISS CARREON,
25.		STUART GRAY, DAN SUN
26.		
27.		
28.		
29.		
30.		
31.		
	The CC 1 1 1 1 1 1 1 1 1	
		vice plan noted on line 2, being duly sworn, each for himself or herself, e service plan, and that, for the reporting period stated above, all of the herein

The officers listed on lines 15 through 17 of the health care service plan noted on line 2, being duly sworn, each for himself or herself, deposes and says that they are the officers of the said health care service plan, and that, for the reporting period stated above, all of the herein assets were the absolute property of the said health care service plan, free and clear from any liens or claims thereon, except as herein stated, and that these financial statements, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said health care service plan as of the reporting period stated above, and of its income and deductions therefrom for the period reported, according to the best of their information, knowledge and belief, respectively.

		n for the period reported, according to the best of their information, knowledge
32.	President	ngwarmeroavised (please type for valid signature)
33.	Secretary	nigretary payvised (please type for valid signature)
34.	Chief Financial Officer	kignneun esquiton splease type for valid signature)
	$\mbox{*}$ Show full name (initials not accepted) and indicate by sign (#) those statement.	officers and directors who did not occupy the indicated position in the previous
35. 36.	If this is a revised filing, check here and complete question 4 or Page 2: If all dollar amounts are reported in thousands (000), check here	
	(***),	

Check My Work.

STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

MONTHLY FINANCIAL REPORTING FORM

SUPPLEMENTAL INFORMATION

l				1
Γ	1.	Are footnote disclosures attached with this filing?	Yes	<u>-</u>
l	2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No	
l	3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No	
		If this is a revised reporting form, what is/are the reason(s) for the revision?		

REPORT #1 ---- PART A: ASSETS

	1	2
URRENT	ASSETS:	Current Period
1.	Cash and Cash Equivalents	16,203,49
2.	Short-Term Investments	352,01
3.	Premiums Receivable - Net	22,587,98
4.	Interest Receivable	40
5.	Shared Risk Receivables - Net	
6.	Other Health Care Receivables - Net	6,891,23
7.	Prepaid Expenses	2,446,73
8.	Secured Affiliate Receivables - Current	4,250,00
9.	Unsecured Affiliate Receivables - Current	
10.	Aggregate Write-Ins for Current Assets	4,278,11
11.	TOTAL CURRENT ASSETS (Items 1 to 10)	57,009,99
OTHER AS	SSETS:	
12.	Restricted Assets	508,78
13.	Long-Term Investments	
14.	Intangible Assets and Goodwill - Net	4,626,69
15.	Secured Affiliate Receivables - Long-Term	650,00
16.	Unsecured Affiliate Receivables - Past Due	
17.	Aggregate Write-Ins for Other Assets	1,240,94
18.	TOTAL OTHER ASSETS (Items 12 to 18)	7,026,41
DODEDT	V AND FOURDMENT	
19.	Y AND EQUIPMENT	15,892,71
20.	Land, Building and Improvements Furniture and Equipment - Net	941,02
20.		1,944,07
22.	Computer Equipment - Net Leasehold Improvements -Net	914,99
23.		46,01
24.	Construction in Progress Software Development Costs	2,256,35
25.	Aggregate Write-Ins for Other Equipment	2,230,33
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	21,995,17
27.	TOTAL ASSETS	86,031,57
1001. 1002.	DF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS Inventory Income Taxes Receivable	1,496,91 2,781,20
1002.	income Taxes Receivable	2,701,20
1003.		
1004.	Summary of remaining write-ins for Item 10 from overflow page	
1099.	TOTALS (Items 1001 thru 1004 plus 1098)	4,278,11
DETAILS (OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.	Deposit-L/T	607,50
1702.	Others Deformed Tourse	54,69 578,74
1703.	Deferred Taxes	376,74
1704.	Common of anniting unitating for Item 17 from a small and a second	
1798. 1799.	Summary of remaining write-ins for Item 17 from overflow page TOTALS (Items 1701 thru 1704 plus 1798)	1,240,94
	OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	1,240,74
2501.		
2502.		
2503.		
2504.		
2598.	Summary of remaining write-ins for Item 25 from overflow page	
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	1

REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

1	2	3	4
		Current Period	
		Non-	
CURRENT LIABILITIES:	Contracting		Total
		Contracting	Total
Trade Accounts Payable	5,339,753	XXX	5,339,753
2. Capitation Payable	4,107,174	XXX	4,107,174
3. Claims Payable (Reported)	11,530,802		11,530,802
4. Incurred But Not Reported Claims	29,455,685		29,455,685
5. POS Claims Payable (Reported)			
6. POS Incurred But Not Reported Claims	50,424		50,424
7. Other Medical Liability	5,583,572		5,583,572
8. Unearned Premiums	6,698,235	XXX	6,698,235
Loans and Notes Payable	122,567	XXX	122,567
10. Amounts Due To Affiliates - Current		XXX	
11. Aggregate Write-Ins for Current Liabilities	0	0	(
12. TOTAL CURRENT LIABILITIES (Items 1 to 11)	62,888,212	0	62,888,212
OTHER LIABILITIES:			
13. Loans and Notes Payable (Not Subordinated)	4,383,850	XXX	4,383,850
14. Loans and Notes Payable (Subordinated)	6,395,280	XXX	6,395,280
15. Accrued Subordinated Interest Payable		XXX	C
16. Amounts Due To Affiliates - Long Term		XXX	
17. Aggregate Write-Ins for Other Liabilities	1,120,000	XXX	1,120,000
18. TOTAL OTHER LIABILITIES (Items 13 to 18)	11,899,130	XXX	11,899,130
19. TOTAL LIABILITIES	74,787,342	0	74,787,342
NET WORTH			
20. Common Stock	XXX	XXX	4,926,000
21. Preferred Stock	XXX	XXX	
22. Paid In Surplus	XXX	XXX	1,739,400
23. Contributed Capital	XXX	XXX	
24. Retained Earnings (Deficit)/Fund Balance	XXX	XXX	4,456,775
25. Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	122,062
26. TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	11,244,237
27. TOTAL LIABILITIES AND NET WORTH	XXX	XXX	86,031,579
DETAILS OF WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	BILITIES		
1101.			C
1102.			C
1103.			C
1104.			C
1198. Summary of remaining write-ins for Item 11 from overflow page			C
1199. TOTALS (Items 1101 thru 1104 plus 1198)	0	0	0
•			
DETAILS OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI	LITIES		
1701. Malpractice Insurance and other liabilities	1,120,000	XXX	1,120,000
1702.		XXX	0
1703.		XXX	0
1704.		XXX	
1798. Summary of remaining write-ins for Item 17 from overflow page		XXX	
1799. TOTALS (Items 1701 thru 1704 plus 1798)	1,120,000	XXX	1.120.000
1777. 10171LD (101115 1701 till d 170+ plus 1770)	1,120,000	MAA	1,120,000
DETAILS OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET V	ORTH ITEMS		
		XXX	147.005
	XXX		147,087
2502. Unrealized Loss on Marketable Securities	XXX	XXX	-92,899
2503. Other Comprehensive Income	XXX	XXX	67,874
2504.	XXX	XXX	
2598. Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	
2599. TOTALS (Items 2501 thru 2504 plus 2598)	XXX	XXX	122,062

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
REVENUI		10.725.064	70 707 20
1.	Premiums (Commercial)	19,735,064	78,787,300
2.	Capitation	276,293	1,375,626
3.	Co-payments, COB, Subrogation	193,829	453,319
4.	Title XVIII - Medicare	1,247,968	4,714,032
5.	Title XIX - Medicaid	14,856,034	60,669,227
6.	Fee-For-Service	429,613	1,608,159
7.	Point-Of-Service (POS)		
8.	Interest	14,687	56,57
9.	Risk Pool Revenue		
10.	Aggregate Write-Ins for Other Revenues	11,648	38,490
11.	TOTAL REVENUE (Items 1 to 10)	36,765,136	147,702,730
XPENSE			
Medical	and Hospital		
12.	Inpatient Services - Capitated	1,463,107	6,424,550
13.	Inpatient Services - Per Diem	12,785,531	48,986,909
14.	Inpatient Services - Fee-For-Service/Case Rate	707,445	2,276,223
15.	Primary Professional Services - Capitated	9,481,909	38,140,207
16.	Primary Professional Services - Non-Capitated		
17.	Other Medical Professional Services - Capitated		
18.	Other Medical Professional Services - Non-Capitated		
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS	154,729	682,456
20.	POS Out-Of-Network Expense		
21.	Pharmacy Expense - Capitated	766,470	2,744,625
22.	Pharmacy Expense - Fee-for-Service	2,448,849	12,789,064
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	4,167,360	16,589,006
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	31,975,400	128,633,040
Adminis	tration		
25.	Compensation	2,009,408	7,836,047
26.	Interest Expense	36,279	75,996
27.	Occupancy, Depreciation and Amortization	739,252	4,751,996
28.	Management Fees		
29.	Marketing	1,222,210	4,836,681
30.	Affiliate Administration Services		
31.	Aggregate Write-Ins for Other Administration	0	
32.	TOTAL ADMINISTRATION (Items 25 to 31)	4,007,149	17,500,720
33.	TOTAL EXPENSES	35,982,549	146,133,760
34.	INCOME (LOSS)	782,587	1,568,970
35.	Extraordinary Item	702,307	1,500,770
36.	Provision for Taxes	0	(
37.	NET INCOME (LOSS)	782,587	1,568,970
ET WOR		702,507	1,300,770
38.	Net Worth Beginning of Period	8,191,650	3,075,26
39.	Audit Adjustments	0,171,030	3,073,20
	······································	570,000	4 000 000
40.	Increase (Decrease) in Common Stock	570,000	4,900,00
41.	Increase (Decrease) in Preferred Stock	1 700 000	1 700 00
42.	Increase (Decrease) in Paid in Surplus	1,700,000	1,700,00
43.	Increase (Decrease) in Contributed Capital		
44.	Increase (Decrease) in Retained Earnings:		
45.	Net Income (Loss)	782,587	1,568,97
46.	Dividends to Stockholders		
47.	Aggregate Write-Ins for Changes in Retained Earnings	0	
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	
49.	NET WORTH END OF PERIOD (Items 38 to 48)	11,244,237	11,244,23

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	2 2 2	
1001.	Other Income	11,648	38,490
1002.			
1003.			
1004.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	11,648	38,490
DETAIL C	OF WINDS INC ACCRECATED AT ITEM 44 FOR OTHER MEDICAL AND HOSPITAL EV	DENGEG	
	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EX	4,064,359	16,152,749
2301.	Staff Models		435,291
2302.	Lab & X-Ray	102,848	
2303.	Radiology	153	966
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page	4.167.260	16 500 000
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	4,167,360	16,589,006
3101. 3102. 3103.	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES		
3104.			
3104.			
3105.			
3198.	Summary of remaining write-ins for Item 31 from overflow page	0	(
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	0	(
4701. 4702.	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4702.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page	0	
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	(
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT	EMS	
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	0	0

REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
		Current Period	Year-to-Date
CASH ELO	OW PROVIDED BY OPERATING ACTIVITIES	Current Period	1 ear-to-Date
CASH FLC	Group/Individual Premiums/Capitation	25,467,038	82,190,960
2.	Fee-For-Service	193,829	453,318
		1,247,968	4,714,031
3.	Title XVIII - Medicare Premiums		
4.	Title XIX - Medicaid Premiums	14,856,034	60,669,22
5.	Investment and Other Revenues	26,335	95,06
6.	Co-Payments, COB and Subrogation	429,613	1,608,159
7.	Medical and Hospital Expenses	-31,997,168	
8.	Administration Expenses	-12,796,522	-26,779,68
9.	Federal Income Taxes Paid		
10.	Interest Paid	-36,279	-75,99
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	-2,609,152	-7,768,40
CASH FLO	OW PROVIDED BY INVESTING ACTIVITIES		1
12.	Proceeds from Restricted Cash and Other Assets	77	-19
13.	Proceeds from Investments		
14.	Proceeds for Sales of Property, Plant and Equipment		
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments		
17.	Payments for Property, Plant and Equipment	-400,883	-985,28
		-400,883	-985,48
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-400,800	-905,40
	OW PROVIDED BY FINANCING ACTIVITIES:	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
19.	Proceeds from Paid in Capital or Issuance of Stock	2,270,000	6,600,00
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates		Į.
23.	Principal Payments on Loans from Affiliates	-1,010,345	-72,25
24.	Dividends Paid		
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	1,259,655	6,527,742
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	-1,750,303	-2,226,15
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE MONTH	17,953,799	18,429,650
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE MONTH	16,203,496	16,203,49
	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITI		10,200,15
30.	Net Income	782,587	1,568,970
		762,367	1,500,77
	ents to Reconcile Net Income to Net Cash Provided by Operating Activities	110.007	707.05
31.	Depreciation and Amortization	112,087	787,052
32.	Decrease (Increase) in Receivables	3,114,918	-879,104
33.	Decrease (Increase) in Prepaid Expenses	-683,589	-612,94
34.	Decrease (Increase) in Affiliate Receivables	-4,900,000	-4,900,00
35.	Increase (Decrease) in Accounts Payable	-3,354,150	-4,734,082
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool	131,808	-1,753,02
37.	Increase (Decrease) in Unearned Premium	2,340,764	2,907,13
38.	Aggregate Write-Ins for Adjustments to Net Income	-153,576	-152,41
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	-3,391,738	-9,337,37
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	-2,609,151	-7,768,40
	(Item 30 adjusted by Item 39 must agree to Item 11)	, ,	l
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINA	NCING ACTIVI	TIES
2501.	Marketable Securities, Unrealized loss on Marketable Sec, Other Compr Inc.		
	Marketable Securities, Officialized loss off marketable Sec, Other Comprime.		
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
	TOTALS (Items 2501 thru 2503 plus 2598)	0	(
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOMI	E	-
3801.	Deposit-L/T, Deferred Taxes, Malpractice Tail Reserve	-153,576	-152,41
	2 -post 2 1, 2000 rot 1 taxo, maplactic 1til 1000 re	155,570	152,71
3802.			
3803.			
3898.	Summary of remaining write-ins for Item 38 from overflow page		
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	-153,576	-152,41

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REPORT #4: ENROLLMENT AND UTILIZATION TABLE

TOTAL ENROLLMENT

1	2	3	4	5	6	Total Member Ambulatory Encounters for Period			10	11	12
					Cumulative						
					Enrollee				Total Patient		Average
	Total Enrollees At End of	Additions During	Terminations During		Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	105,129		1,213	103,916	419,162			1,681	1,710		3.63
2. Medicare Risk	1,993	108		2,101	7,808			34	170	261	5.15
3. Medi-Cal Risk	164,972		941	164,031	666,048	4,135		4,135	2,268	41	3.475
4. Individual				0	0			0			
5. Point of Service	673	115		788	3,230	106		106	0	0	
6. Aggregate write-ins for Other	37,108	339	0	37,447	148,824	432	0	432	53	4	
7. Total Membership	309,875	562	2,154	308,283	1,245,072	6,388	0	6,388	4,201	40	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES O	FENROLLMENT								
601. Small Group				0				0			
602. Healthy Families	29,607	332		29,939	118,779	352		352	43	4	2.39
603. AIM				0				0			
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			
607. Plan to Plan	7,501	7		7,508	30,045	80		80	10	4	0
608.				0				0			
609.				0				0			
610.				0				0			
611.				0				0			
612.				0				0			
Summary of remaining write-ins for				^				^			
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	37,108	339	0	37,447	148,824	432	0	432	53	4	

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	NOTES TO FINANCIAL STATEMENTS						
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	OVERFLOW PAGE FOR WRITE-INS
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KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2

	PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2									
			1			2				
1.	Net Equity				\$	11,244,237				
2.	Add: Subordinated Debt				\$	6,395,280				
3.	Less: Receivables from officers, directors, and affiliates				\$					
4.	Intangibles				\$	4,626,695				
5.	Tangible Net Equity (TNE)				\$	13,012,822				
6.	Required Tangible Net Equity (See Below)				\$	9,570,698				
7.	TNE Excess (Deficiency)				\$	3,442,124				
			Full Service Plans			Specialized Plan				
A.	Minimum TNE Requirement	\$	1,000,000	Minimum TNE Requirement	\$	50,000				
В.	REVENUES:									
8.	2% of the first \$150 million of annualized premium revenues	\$	3,000,000	2% of the first \$7.5 million of annualized premium revenue	\$					
	Plus			Plus						
9.	1% of annualized premium revenues in excess of \$150 million	\$	2,833,843	1% of annualized premium revenue in excess of \$7.5 million	\$					
10.	Total	\$	5,833,843	Total	\$	0				
	HEALTHCARE EXPENDITURES: 8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$	3,779,458	8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$					
	Plus			Plus						
12.	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$		4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$					
	Plus			Plus						
13.	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$	5,791,240	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$					
14.	Total	\$	9,570,698	Total	\$	0				
15.	Required "TNE" - Greater of "A" "B" or "C	'\$	9,570,698	Required "TNE" - Greater of "A" "B" or "C"	\$					

KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

POINT OF SERVICE (POS) "ADJUSTED" TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1		
		1		
1. Net Equity	\$	11,244,237		
2. Add: Subordinated Debt	\$	6,395,280		
3. Less: Receivables from officers, directors, and affiliates	\$			
4. Intangibles	\$	4,626,695		
5. Tangible Net Equity (TNE)	\$	13,012,822		
6. Required Tangible Net Equity (From Line 18 below)	\$	9,601,696		
7. TNE Excess (Deficiency)	\$	3,411,126		
ADJUSTED REQUIRED MINIMUM TANGIBLE NET EQUITY CALCULATION: I. Plan is required to have and maintain TNE as required by Rule 1300.76 (a)(1) or (2):				
8. Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$	9,570,698		
9. 10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$	30,998		
10. Add lines 8 and 9	\$	9,601,696		
II. Plan is required to have and maintain TNE as required by Rule 1300.76 (a)(3): PART A				
11. Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 15)	\$	9,570,698		
12. 10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$	30,998		
13. Add lines 11 and 12	\$	9,601,696		

POS WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1 Full Service <u>Plans</u>	2 Specialized <u>Plans</u>
1.	Health care expenditures for period	\$	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures		
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	0	0
5.	Annualized		
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	\$0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
9.	Line 8 less \$150 million		
10.	Multiply by 4%	\$ 0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$0	\$0